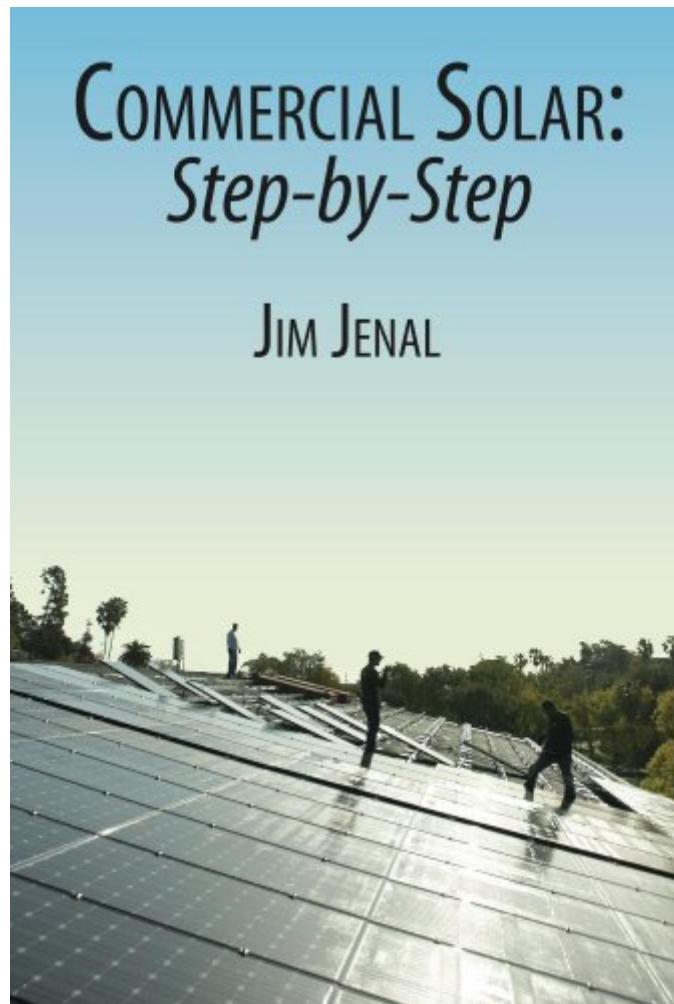


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# Commercial Solar: Step-by-Step



## **Synopsis**

Solar power is booming across the U.S. "solar installations accounted for 48% of all the new energy production capacity installed during the first quarter of 2013" but for many people it remains a mysterious and even daunting subject. Sadly, this is especially true for those who could benefit the most from installing solar: the owners and operators of commercial buildings. Faced with ever higher costs from electric rates that are constantly increasing, producing your own energy to save money certainly seems attractive. But how can a harried facilities manager find reliable answers to the myriad questions that present themselves: How can you identify qualified contractors? How do you go about assessing their competing bids? How should your company pay for it? And how can you even get started when you don't know what questions to ask in the first place? If these questions sound familiar, this book is for you. In this book you will meet Jack Prince, facilities manager for expanding bio-tech company EnGex, who suddenly finds himself tasked with determining whether his company should go solar. • Through a series of dialogues between Jack and his colleagues that frame the issues, followed by subsequent discussions that provide greater detail, you will follow Jack as he learns all that he needs to know about commercial solar power systems: from mastering the basics to commissioning the installed system. And, because in the real world the story doesn't end there, we also present two case studies about actual commercial solar installations a year after the fact, but with very different endings. My hope is that this book will help demystify the process and clarify the benefits of going solar, step-by-step.

## **Book Information**

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## Customer Reviews

To my knowledge, this is the only book that focuses directly on commercial-scale solar. That's enough to make it well worth reading. It's also well organized, well written, and written by a very knowledgeable and experienced solar business owner. Most people in the solar business are familiar with and look forward to the author's excellent Thoughts on Solar newsletter, and I'm sure many of his readers were looking forward to the publication of this book. I was, and it beat my expectations. Good glossary too, and well indexed. Strongly recommended.

This book is written for the commercial building owner or facilities manager thinking about Solar Photovoltaic installation. It is very informative and covers all the aspects involved in a commercial solar project. Engaging and humorous read.

Jim has done a good job of giving the building manager a story to figure out the plot behind the solar installation.. If you're a building / facility manager and thinking about a Solar PV installation, read this book.

As a professional and leader in the field, I believe it's an excellent source.

Some of the material is out dated. Writer is selling the reader on the utilization of his business.

Good for the absolute beginner, but not much here for the industry professional. I would highly recommend this to any business owner considering going solar, however.

We don't have a business, so I know I didn't order this book. Got it anyway on my charge card. :(((

Gobbledygook.

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